



10310, avenue Pelletier  
Montréal-Nord (Québec) H1H 3R3  
T 514.324.0916 • 800.982.6889  
F 514.324.2335

Montreal, April 15<sup>th</sup>, 2016

Regina L. Irving, J.D., CMS, CMPA  
Senior Contract Analyst  
Office of Purchasing and Travel  
701 Woolfork Building, suite A  
501 North West Street  
Jackson, MS 39201

**Subject: Proposal letter – RFX3130000320**

Ms. Irving,

We are very interested in submitting a proposal for the purpose of entering into an agreement on Mississippi's State contract for CAFETERIA, DORMITORY, LIBRARY, LOUNGE, MODULAR OFFICE, SCHOOLS FURNITURE, SEATING WOOD AND WOOD CREDENZAS.

Vendor # VND 201301101  
Bouty Inc.  
10871 Salk Avenue  
Montreal-North Quebec, Canada H1G 6M7  
T (514) 324-0916  
T (800) 982-6889  
F (514) 324-2335  
[bouty@bouty.com](mailto:bouty@bouty.com)  
[www.bouty.com](http://www.bouty.com)

The authorised representative responsible for this contract is:

Jean-Bruno Capodagli  
Export Sales Manager  
[jean-bruno.capodagli@bouty.com](mailto:jean-bruno.capodagli@bouty.com)  
T (514) 324-0916 Ext:233  
C (514) 578-6408

We hereby certify that neither the vendor nor any potential contractor are debarred or suspended or are otherwise excluded from or ineligible for participation in Federal assistance programs.



Item II.

Bouty is not listed on a GSA contract.

Item IV.

Bouty offers to the State a minimum of 45% off the list price for all furniture categories installed and delivered and a minimum of 50% off all furniture categories dock delivered.

Item VI.

Pricing on submitted is firm for a period of 12 month; no increase will be passed on during the term of the contract.

Item VII.

Read understood we'll comply.

Item VIII

Read understood we'll comply.

Please find attached 2 price lists as per Item XIV

D. Lounge Furniture

G. Seating

We certify that all Bouty products meet or exceed American National Standard ANSI/ Business & Institutional Furniture Manufacturer's Association. Also all seating products meet or exceeds the ANSI/BIFMA requirements

Bouty's products and systems are Greengard Gold, ISO 9001 and 14001 certified.

We thank you for this opportunity,

Sincerely,

Jean-Bruno Capodagli  
Export Sales Manager